

**TOMPKINS COUNTY CIVIL SERVICE**  
**VACANCY**  
**Inclusion Through Diversity**

**OPEN TO THE PUBLIC**

Tompkins County Department of Human Resources Office  
125 E. Court Street  
Ithaca, NY 14850  
(607) 274-5526

**Tompkins County is an Equal Opportunity/Affirmative Action employer. Minorities and women are encouraged to apply**

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**TITLE:** Workforce Development Associate

**SALARY:** \$55,091.40

**TYPE OF EMPLOYMENT:** Full Time

**ISSUE DATE:** 09/24/21

**THE FINAL DATE TO FILE APPLICATIONS:** 01/20/22

**DATE THAT THIS ANNOUNCEMENT SHOULD BE REMOVED FROM POSTING:** 01/21/22

**RESIDENCY WAIVED**

Cover letter and resume required

**MINIMUM QUALIFICATIONS:**

- (a) Graduation from a regionally accredited or New York State registered university with a Master's Degree **AND** three (3) years of experience coordinating a human service program; **OR**
- (b) Graduation from a regionally accredited or New York State registered four-year college or university with a Bachelor's Degree **AND** five (5) years of experience coordinating a human service program; **OR**
- (c) Graduation from a regionally accredited or New York State registered two-year college with an Associate's Degree **AND** seven (7) years of experience coordinating a human service program; **OR**
- (d) Any combination of training and experience equal to or greater than that described in (a), (b) and (c) above.

Tompkins County is committed to Equity and Inclusion. We encourage those with similar values to apply.

**DISTINGUISHING FEATURES OF THE CLASS:**

The position is responsible for helping to shape the broad policy goals adopted by the Workforce Development Board and for translating those broad policies into the specific department goals, objectives and work plans to enable the County and not-for-profit agencies to implement effective workforce development programs. The work involves engaging agency directors, program specialists, One-Stop Operators and community partners in cooperative planning and negotiation of service systems and multi-program contracts. The Associate's work involves advising the development of workforce programs, and consultation with the Workforce Development Board and program staff to enable them to plan, finance, implement and evaluate effective county-wide and local workforce development and One-Stop services. The position is responsible for contract management and direct monitoring of county funded programs. The position will be responsible for leading and facilitating groups related to these services. In addition to working with individual communities and agencies, the position is responsible for initiating and implementing systems and procedures to promote inter-agency agreements and coordination of services. The work is performed under the general supervision of the Deputy Director and the Director of the Tompkins County Workforce Development Board.

### **TYPICAL WORK ACTIVITIES:**

- Develops departmental goals, objectives and work plans within the broad guidelines of multiple funding sources to guide the services provided by contractors;
- Negotiates multi-program contracts and agreements with one-stop operators, elected officials, directors, and/or program coordinators of human service agencies;
- Develops resource allocation and program evaluation procedures to achieve the broadly stated goals of the Workforce Development Board. Tasks include designing requests for proposals, consulting with potential applicants on program design and budget planning, analyzing program and budget proposals for the Workforce Development Board to evaluate funding requests, and designing program and expense reporting systems;
- The Associate develops new programs and monitors existing programs on behalf of the Workforce Development Board to assure that objectives are achieved and that all federal, state and local regulations and Workforce Development Board policies are implemented and enforced;
- Conducts research and policy analyses, staying abreast of best practices, to propose program and policy options for the Workforce Development Board's consideration, review and adoption;
- Establishes and oversees implementation of monitoring standards and procedures, including research-based evaluation assessments, for all programs;
- Supervises the assignments and performance of workforce development interns, especially those carrying out research regarding workforce development programs and services;
- Prepares program and statistical reports for the Workforce Development Board, and the Tompkins County Legislature;
- Researches and writes grant proposals to enable the County or priority programs to secure State, Federal and/or private funds to implement priority services;
- Initiates a variety of systems to facilitate inter-agency coordination;
- Coordinates workforce development planning in response to State or Local mandated priorities.

### **KNOWLEDGE, SKILLS, ABILITIES AND PERSONAL CHARACTERISTICS:**

- Thorough understanding of youth and adult human service planning and management processes;
- Thorough knowledge of program planning, budgeting, program accountability and contract management;
- Thorough understanding of human development, workforce development and grants management preferred;
- Ability to establish and maintain effective working relationships with workforce development board members, contractors, elected officials, funding agencies, agency directors, and program staff;
- Excellent skills in collecting, organizing and interpreting data and information for planning and evaluation;
- Excellent written and verbal communication skills;
- Very good organizational and problem-solving skills;
- Ability to generate documents and spreadsheets on a personal computer;
- Ability to effectively plan, supervise and evaluate the work of others;
- The employee's physical and mental condition shall be commensurate with the demands of the position, either with or without reasonable accommodations;
- Ability to travel occasionally.

### **PHYSICAL, MENTAL, AND ENVIRONMENTAL DEMANDS:**

The physical and mental demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is frequently required to sit, use hands to keyboard, handle, or feel objects, manipulate tools, or controls, and reach with hands and arms. The employee is required to see, walk, talk and hear. The employee must occasionally lift and/or move up to 10 pounds. Due to extensive computer usage, the job requires considerable visual effort. Vision abilities required by this job include close vision and the ability to adjust focus to a mid-range. The employee's physical and mental condition shall be commensurate with demands of the position, either with or without reasonable accommodations. Psychological demands are moderate for this position. Considerable interpersonal skills are necessary to create connections, obtain buy-in, cooperation with board members, contract agencies, and throughout the organization. External contacts are with professional associates, liaisons, community groups and involve the development of professional networks and the successful implementation of workforce development programs. The work environment has minimal exposure to disagreeable conditions. The incumbent will perform all related duties as required.



## FURTHER INFORMATION AND INSTRUCTIONS

Falsification of any part of the "Application for Employment" will result in disqualification.

Accepted candidates will be notified when and where to appear for the examination. If you do not receive your notice to appear at least three days before the date of the written examination, call Tompkins County Department of Human Resources at 274-5526. If an application is disapproved, due notice will be sent. This department does not make formal acknowledgment of the receipt of an application or take responsibility for non-delivery or postal delay.

Applicants must answer every question on the application form and make sure that the application is complete in all respects. Incomplete applications will be disapproved.

**ACTIVE MILITARY PERSONNEL, VETERANS OR DISABLED VETERANS** desiring to claim additional credit will request the Veterans Credits application form, at any time between the date of application for examination(s) and the date of the establishment of the resulting eligible list. You must meet the requirements set by NYS for these credits and they may be used only once. **YOU MAY NOT CLAIM ADDITIONAL CREDITS AFTER THE ELIGIBLE LIST HAS BEEN ESTABLISHED. IT IS THE CANDIDATE'S RESPONSIBILITY TO REQUEST THE VETERANS CREDIT APPLICATION FORMS AND TO SUBMIT THESE FORMS AND ANY SUPPORTING PAPERWORK BEFORE THE ELIGIBLE LIST IS ESTABLISHED.**

Tompkins County's written examinations are prepared and rated by the New York State Department of Civil Service in accordance with Section 23-2 of Civil Service Law. The provisions of the New York State Civil Service Rules and Regulations, which deal with the rating and review of the examinations apply.

The duration of the eligible lists may be fixed for a minimum of one and a maximum of four years and may be extended beyond four years if there has been a restriction against the filling of vacancies in that title.

The candidates must complete a separate "Application for Employment" for each open-competitive and/or promotional examination that the candidate is eligible to take.

All experience required meeting the acceptable training and experience is full-time experience. (Part-time experience will be credited on a prorated basis).

Appointment from an eligible list must be made from the top three candidates willing to accept the appointment.

Tompkins County is an Equal Opportunity Employer. As part of its efforts to provide employment opportunities to the physically handicapped, Tompkins County Civil Service has adopted a rule permitting the employment of qualified physically handicapped persons without competitive examination (pursuant to Section 55 of Civil Service Law). If you meet the minimum qualifications for this position and wish to know more about this rule, please contact the Tompkins County Department of Human Resources Office.

Unless otherwise notified, candidates are permitted to use quiet, hand-held, and solar or battery powered calculators. Devices with Typewriter Keyboards, Spell Checkers, Personal Digital Assistants, Address Books, Language Translators, Dictionaries or any similar devices are prohibited. You may not bring books or other reference materials.

**CROSS-FILING - APPLYING FOR CIVIL SERVICE EXAMINATIONS IN MULTIPLE JURISDICTIONS WHEN EXAMINATIONS ARE SCHEDULED ON THE SAME DATE:** When applying for examinations across multiple jurisdictions - all of which are scheduled on the same day - you must submit a Tompkins County Cross-Filing Form. This form must be submitted no later than 4:30 PM on the final filing date of the examination. On this form, list each examination that you are taking and then tell us where you would like to sit. The purpose is to ensure that all of the test materials for the various examinations that you are taking will be available in one location. If you do not provide the cross-filing form to us by the final filing date, we cannot ensure that we can accommodate your desire to cross-file. If any of the examinations are State level examinations, you must sit at the State test center. You will still need to complete the Tompkins County cross-filing form. If sitting at the State site, the State will notify you of when and where to report for your examination(s) and you should bring all admittance letters to the State site. If you are not taking a State examination, bring all admittance letters to your chosen testing site. If you have any question please call Tompkins County Department of Human Resources Department (607) 274-5526. The Cross File form is located at <http://www.tompkins-co.org/personnel/CivilSrvForms/index.html>

**FOR RELIGIOUS ACCOMMODATION AND HANDICAPPED PERSONS:** If special arrangements for testing are required, please indicate this on your application.

**ALL CANDIDATES FOR EMPLOYMENT FOR POSITIONS IN SCHOOL DISTRICTS AND BOCES GOVERNED BY TOMPKINS COUNTY CIVIL SERVICE MAY HAVE THE FOLLOWING SPECIAL REQUIREMENT. PER CHAPTER 180 OF THE LAWS OF 2000, AND BY REGULATIONS OF THE COMMISSIONER OF EDUCATION, TO BE EMPLOYED IN A POSITION DESIGNATED BY A SCHOOL DISTRICT OR BOCES AS INVOLVING DIRECT CONTACT WITH STUDENTS, A CLEARANCE FOR EMPLOYMENT FROM THE STATE EDUCATION DEPARTMENT IS REQUIRED.**

In conformance with Section 85-a of the Civil Service Law, children of firefighters and police officers killed in the line of duties shall be entitled to receive an additional ten points in a competitive examination for original appointment in the same municipality in which his or her parent has served. If you are qualified to participate in this examination and are a child of firefighter or police officer killed in the line of duties in this municipality, please inform this office of this matter when you submit your application for examination. A candidate claiming such credit has a minimum of two months from the application deadline to provide the necessary documentation to verify additional credit eligibility. However, no credit may be added after the eligible list has been established.

**BACKGROUND INVESTIGATION:** Applicants may be required to undergo a State and national criminal history background investigation, which will include a fingerprint check, to determine suitability for appointment. Failure to meet the standards for the background investigation may result in disqualification.

TOMPKINS COUNTY PERSONNEL DEPARTMENT, 125 EAST COURT STREET, ITHACA, NY 14850